

# STRUCTURED CAPITAL.

## PARTNERSHIP-ORIENTED SOLUTIONS FOR HIGH QUALITY BUSINESSES

Harvest Structured Capital employs the same sector-driven approach as Harvest Private Equity and utilizes a similarly-disciplined asset selection process, paired together with a focus on partnerships with top-performing sponsors and management teams.

We are a non-control investor who provides structured capital to market leaders in large and growing end-markets with recurring revenue and high, free cash flow generation.

# INVESTMENT CRITERIA.

### Revenue

\$100 million – \$2 billion

### EBITDA

\$25 million – \$300 million

### Enterprise Value

\$300 million – \$3 billion

### Investment Size

\$50 million – \$400 million

### Typical Securities

PIK Preferred Equity or HoldCo PIK Notes, Convertible Preferred Equity, Common Equity and Warrants



## SECTORS

- Business & Industrial Services
- Consumer
- Healthcare
- Industrials
- Software

**2014**

Inception

**\$5.5B**

Invested To-Date

**50**

Investments To-Date

**3**

Funds

\*As of March 31, 2024. Reflects capital invested by funds and co-investors.

# PARTNERSHIP SOLUTIONS.

Harvest Structured Capital has a flexible mandate that seeks to create tailored solutions that best suit the needs of our partners – other sponsors as well as founders/entrepreneurs.

## Platform Capital

### Capital to Support an Initial Portfolio Company Investment

- Accretive to common equity with minimal additional balance sheet risk
- No cash pay requirements

## Acquisition Capital

### Capital for Transformative and Tuck-in Acquisitions

- Key partner to facilitate inorganic growth and value creation
- Structured capital is less dilutive than common equity capital

## Minority Recaps

### Capital to Provide Partial Liquidity and Help Support Growth

- Accelerate expansion with capital to fund growth initiatives
- Founders gain a private equity partner to help drive value creation
- Sponsors achieve liquidity without relinquishing control

Disclaimer: Past performance is not necessarily indicative of future results. This is provided for informational and illustrative purposes only and is not an offering of any kind. Although Harvest believes that it has the competitive advantages outlined above in identifying, diligencing, monitoring, consulting, improving and ultimately selling investments on behalf of its investment vehicles, there can be no guarantee that Harvest will be able to maintain such advantages over time, outperform third parties or the financial markets generally, or avoid losses.